

W. T. GRANT COMPANY

Annual Report

1935

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W. T. GRANT COMPANY

(A Delaware Corporation)

ANNUAL REPORT 1935 FISCAL YEAR

Which Ended January 31, 1936

To be submitted to the Annual Meeting of Stockholders
to be held at 1441 Broadway, New York, N. Y., on
April 7, 1936.

BOARD OF DIRECTORS

William T. Grant, Chairman

John G. Byler	Karl D. Gardner
R. A. Cunningham	John M. Hancock
Howland S. Davis	James L. O'Neill
Fred H. Edgecomb	Benjamin A. Rowe
Clayton E. Freeman	William B. Warner

OFFICERS

William T. Grant	Chairman of the Board
Benjamin A. Rowe	President
Karl D. Gardner	Vice-President and General Manager
Fred H. Edgecomb	Vice-President
Richard W. Story	Vice-President and Secretary
John G. Byler	Vice-President and Treasurer

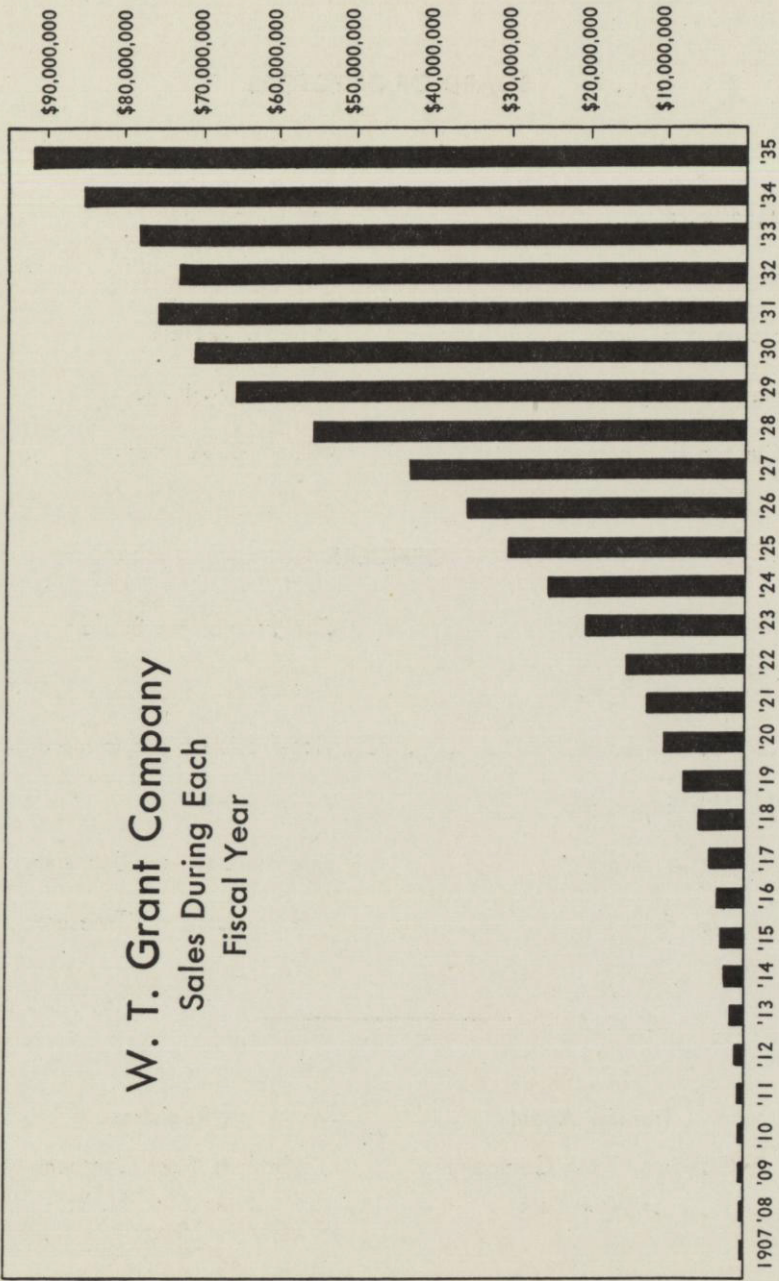
Transfer Agent

Guaranty Trust Company
of New York

Registrar

Bankers Trust Company
New York, N. Y.

W. T. Grant Company
Sales During Each
Fiscal Year



W. T. GRANT COMPANY

Department Stores
Fourteen Forty-One Broadway
New York

March 16, 1936

To the Stockholders:

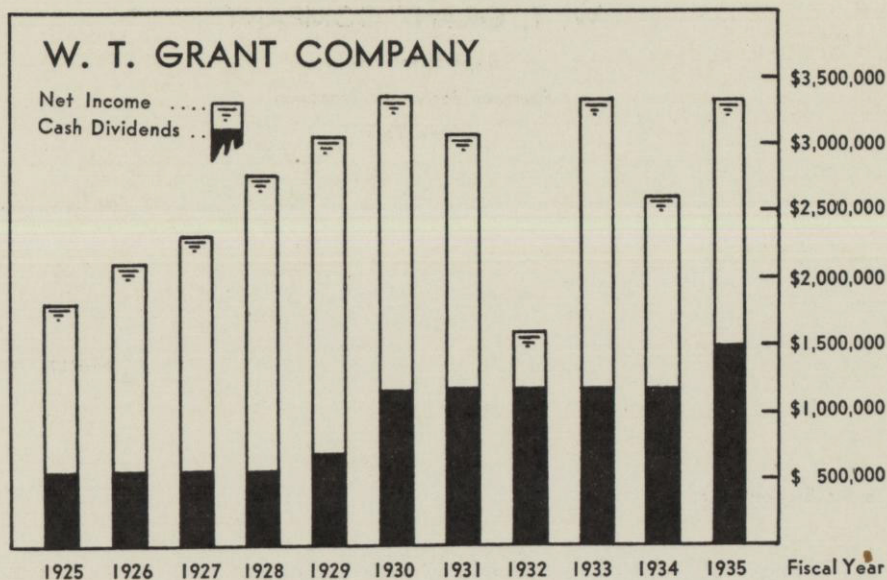
During 1935, sales of your Company were the largest in its history. Net earnings increased over the previous year and equalled \$2.78 per share on the outstanding stock. Dividends paid amounted to \$1.25 per share and the Company ended the year in strong financial condition.

SALES

Sales for the year were \$91,981,814, an increase of \$6,912,202 or 8.13% over the preceding year. An analysis of the increase in sales appears below.

	Fiscal Year 1935	Fiscal Year 1934	Change
Sales for 457 stores open during entire year 1934.	\$89,417,316	\$84,670,281	5.61% increase
Sales for 8 new stores opened during 1934. . .	1,240,129	399,331	
Sales for 6 new stores opened during 1935. . .	1,324,369	—	
Total Sales	<u>\$91,981,814</u>	<u>\$85,069,612</u>	<u>8.13% increase</u>

With the continued improvement in sales of identical stores, sales in those stores are now above the level of 1931, but are approximately 10% below the levels of 1929.



NET EARNINGS

Net earnings for the 1935 fiscal year were \$3,334,246 which is equal to \$2.78 per share of capital stock outstanding. In the previous year earnings were \$2,616,202 or \$2.18 per share.

During the first six months of the year, increased sales were secured but gross margins were less than the previous year and expenses were higher. It was only through increased sales that profits equalled those of the corresponding months of 1934.

During the latter half of the year, gross margins compared favorably with the previous year and expenses did not increase in proportion to sales. As a result net profit margins improved and showed an increased total profit for the year.

The table following shows profit by six months' periods compared with the previous year.

	1935	1934	Increase
Earnings for First Six Months	\$ 669,525	\$ 658,880	\$ 10,645
Earnings for Second Six Months	2,664,721	1,957,322	707,399
	<hr/>	<hr/>	<hr/>
Earnings for Year	\$3,334,246	\$2,616,202	\$718,044

FINANCIAL CONDITION

On January 31, 1936, the Balance Sheet showed current assets of \$19,980,277 as compared with current liabilities of \$2,802,692. The excess of current assets over current liabilities was \$17,177,585, an increase of \$1,608,009 during the year. Cash was \$8,805,872. During the year outstanding Mortgages and Deferred Notes Payable were reduced by \$1,072,700.

NEW STORES

At the end of the year the Company was operating 471 stores, six of which were opened during 1935. These new stores and dates of opening are:

March 8, 1935—Woburn, Mass.	May 25, 1935—New Kensington, Pa.
April 13, 1935—Chicago, Ill.	Aug. 17, 1935—Decatur, Ill.
May 25, 1935—New Castle, Ind.	Nov. 23, 1935—Columbus, Ohio

In the above six stores, the Company had the following capitalized investment at the year end:

Merchandise	\$193,408
Furniture and Fixtures	176,337
Alterations and Improvements	105,912
Advances to Landlords	20,200
	<hr/>
Total	\$495,857

During the year twelve stores were remodeled or enlarged and the general appearance and condition of all stores was maintained at a high level.

Properties formerly owned by the W. T. Grant Realty Corporation, a subsidiary company, at New Bedford, Mass and Ybor City, Fla. were sold during the year at approximately their book value. In connection with the sale, the operating company leased these premises for a long term of years.

Several stores are now under lease for opening during 1936, among these being locations at Wichita, Kansas and Topeka, Kansas. Additional locations are under consideration for new stores.

ORGANIZATION

Effective August 1, 1935, Karl D. Gardner, formerly Vice-President and Director of Merchandising was named Vice-President and General Manager and as such is responsible for coördinating the store operations, the buying, the advertising, and the personnel departments of the company. Alfred N. Derouin, formerly Vice-President in charge of Real Estate, resigned effective January 31, 1936.

At the mid year, the stores were grouped into eleven districts instead of six. The new grouping will secure more direct contact between the district operating executives and the store managers.

On April 3, 1934, the stockholders approved the "Executive Compensation Plan" for the period commencing February 1, 1933 and ending January 31, 1936. The Directors have approved the extension of this Plan, with certain changes in minor administrative details, for the period from February 1, 1936 to January 31, 1937 and the plan will be submitted to the stockholders at the Annual Meeting to be held on April 7, 1936 for ratification and confirmation.

The officers and directors wish to express their appreciation of the loyal and efficient work of the entire organization during the year.

One of the serious problems confronting the merchant today is the task of distributing merchandise without raising its price because of increasing costs of taxes and related expenses. The distributor is not only being called upon to absorb these higher costs which apply to its own operations, but is also obliged to collect in the retail price the tax burdens assessed against manufacturers and producers during the process of converting raw materials and labor into articles of every-day use and service.

It is our experience that the retail price of various items of merchandise has a decided effect on the quantity which consumers will buy. Higher costs inevitably lead to higher prices and as prices increase fewer goods can be bought by the public. Lower consumption means reduced production and reduced production results in more unemployment.

In addition to increased general taxes, discriminatory legislation is being fostered against large and efficient retail distributing organizations. Such legislation would result in additional burdens to be paid for by the consumer.

Your Company is exerting every effort to offset these added costs through greater efficiency in the operation of its stores, so that goods may continue to be made available to customers at the lowest price consistent with good quality and their utility value. However, beyond the results which can be secured by increased merchandising efficiency, there remains the serious threat to this country's standard of living, which must be the concern of everyone.

WILLIAM T. GRANT, Chairman.

B. A. ROWE, President.

CERTIFICATE OF AUDITORS

March 5, 1936

To the Board of Directors and Stockholders,
W. T. Grant Company,
New York, N. Y.

We have made an examination of the Consolidated Balance Sheet of W. T. Grant Company (a Delaware Corporation); its subsidiary companies, W. T. Grant Company (a Massachusetts Corporation); and W. T. Grant Realty Corporation (a New York Corporation) as at January 31, 1936, and of the statement of Consolidated Income and Surplus for the fiscal year ended at that date. In connection therewith, we examined or tested accounting records of the Companies and other supporting evidence; we also made a general review of the accounting methods and of the operating and income accounts for the year, but we did not make a detailed audit of the transactions.

Cash on deposit was confirmed. Merchandise inventories as taken and certified by the management, valued at not in excess of cost or market, whichever is lower, were tested by us as to pricing and computations. The Massachusetts Corporation was guarantor of a note issued to a bank by Trustees of an Employees' Stock Purchase Fund, secured by 32,454 shares of the capital stock of the Delaware Corporation, the unpaid balance of which note amounted to \$448,257.80 at January 31, 1936. Unused balances of Import Letters of Credit issued to the Massachusetts Corporation amounted to \$538,020.79 at that date.

In our opinion, based on our examination and information submitted to us, the annexed Consolidated Balance Sheet and the related Consolidated Income and Surplus Accounts fairly present, in accordance with accepted principles of accounting consistently maintained by the companies during the year under review, their consolidated financial position at January 31, 1936, and the consolidated results of their operations for the fiscal year then ended.

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W. T. GRANT COMPANY

(A Delaware Corporation)

AND SUBSIDIARY COMPANIES

CONSOLIDATED INCOME ACCOUNT

For the fiscal year ended January 31, 1936

SALES		\$91,981,814.05
COST OF MERCHANDISE SOLD AND OPERATING EXPENSES		86,812,894.25
		<hr/>
OTHER INCOME (Net)		5,168,919.80
		31,300.96
		<hr/>
		5,200,220.76
DEDUCT		
Interest paid less interest received	\$ 122,904.09	
Allowance for depreciation and amortization of leasehold improve- ments	1,207,450.86	
Provision for federal income tax	535,620.06	
		<hr/>
		1,865,975.01
NET INCOME		<hr/> <hr/>
		\$3,334,245.75

CONSOLIDATED SURPLUS ACCOUNT

For the Fiscal Year Ended January 31, 1936

BALANCE—January 31, 1935		\$18,505,746.35
ADD:		
NET INCOME—for year—as above	\$3,334,245.75	
DEDUCT:		
CASH DIVIDENDS PAID		
Regular quarterly dividends		
April 1, 1935—25c per share	\$298,838.75	
July 1, 1935—25c per share	298,838.75	
October 1, 1935—25c per share	298,838.75	
January 1, 1936—25c per share	298,838.75	
Special dividend		
April 1, 1935—25c per share	298,838.75	
		<hr/>
TOTAL DIVIDENDS PAID	1,494,193.75	
NET ADDITION TO SURPLUS		<hr/>
		1,840,052.00
BALANCE—January 31, 1936		<hr/> <hr/>
		\$20,345,798.35

W. T. GRANT COMPANY

(A Delaware Corporation)

AND SUBSIDIARY COMPANIES

CONSOLIDATED BALANCE SHEET

January 31, 1936

ASSETS

CURRENT			
Cash	\$8,805,872.09		
Accounts Receivable	110,739.63		
Merchandise Inventories	10,979,228.99		
Cash Surrender Value—Life Insurance Policies	84,436.77	<u>\$19,980,277.48</u>	
OTHER ASSETS			
Advances to and Security Deposited with, Landlords—To be Repaid over a Term of Years	299,588.38		
Employees' Notes and Accounts Receivable	7,777.28		
Sundry Accounts, Notes, Claims and Investments; Funds in Closed Banks and Restricted Balances less Reserve	12,219.70	<u>319,585.36</u>	
PERMANENT ASSETS			
Land, Buildings and Improvements—at cost	\$6,890,214.54		
LESS: Allowance for Depreciation	711,489.71	6,178,724.83	
Furniture and Fixtures—at cost	6,325,379.02		
LESS: Allowance for Depreciation	3,378,206.68	2,947,172.34	9,125,897.17
ALTERATIONS AND IMPROVEMENTS TO LEASED PROPERTIES			5,428,265.60
(This amount is being written off over a period not in excess of the term of the leases involved)			
DEFERRED CHARGES TO FUTURE OPERATIONS			
Prepaid Taxes and Rents, Unexpired Insurance Premiums, Supplies, etc.			844,970.53
			<u><u>\$35,698,996.14</u></u>

LIABILITIES

CURRENT			
Accounts Payable	\$ 932,198.14		
Accrued Accounts	1,240,494.34		
Federal Tax Reserve	605,000.00		
Notes Payable for Lease—Due 1936	25,000.00	<u>\$2,802,692.48</u>	
DEFERRED			
Notes Payable for Lease—Due 1937 to 1938	37,500.00		
Tenants Deposits as Security for Leases (expiring 1936 to 1949)	7,983.32	<u>45,483.32</u>	
REAL ESTATE MORTGAGES PAYABLE			2,275,050.00
(Demand \$65,000.00; Maturing within One Year \$132,200.00; Balance Maturing 1937-1943)			
RESERVE FOR REPAINTING STORES			140,525.99
CAPITAL STOCK AND SURPLUS			
Capital Stock (Authorized 2,000,000 Shares of No Par Value)			
Outstanding 1,195,355 Shares	10,089,446.00		
Earned Surplus (including \$15,462,538.53 earned since formation of Delaware Company in 1927)	20,345,798.35	<u>30,435,244.35</u>	
			<u><u>\$35,698,996.14</u></u>

W. T. GRANT COMPANY

COMPARATIVE CONSOLIDATED INCOME ACCOUNTS

FISCAL YEAR (Which Ends January 31 of Subsequent Calendar Year)	1935	1934	1933	1932	1931	1930
SALES	\$91,981,814	\$85,069,612	\$78,206,119	\$73,086,856	\$75,679,203	\$71,376,487
LESS: Cost of Merchandise Sold and Operating Expenses	86,812,894	80,765,419	73,022,906	70,101,405	71,118,362	66,736,925
OTHER INCOME (Net)	5,168,920 31,301	4,304,193 7,258	5,183,213 12,785	2,985,451 65,612	4,560,841 51,280	4,639,562 93,841
	<u>5,200,221</u>	<u>4,311,451</u>	<u>5,195,998</u>	<u>3,051,063</u>	<u>4,612,121</u>	<u>4,733,403</u>
DEDUCT:						
Interest Paid	122,904	145,189	159,637	140,488	105,911	37,895
Loss on Interest Earned	1,207,451	1,153,180	1,175,871	1,061,345	964,062	858,634
Allowance for Depreciation and Amortization	535,620	396,880	513,315	237,154	434,500	463,245
Provision for Federal Income Taxes	<u>\$3,334,246</u>	<u>\$2,616,202</u>	<u>\$3,347,175</u>	<u>\$1,612,076</u>	<u>\$3,107,648</u>	<u>\$3,373,629</u>
NET INCOME						

COMPARATIVE CONSOLIDATED SURPLUS ACCOUNTS

FISCAL YEAR (Which Ends January 31 of Subsequent Calendar Year)	1935	1934	1933	1932	1931	1930
SURPLUS—BEGINNING OF YEAR.	\$18,505,746	\$17,146,092	\$15,065,501	\$14,709,843	\$12,881,485	\$10,705,481
ADD:						
Net Income for Year as Above	3,334,246	2,616,202	3,347,175	1,612,076	3,107,648	3,373,629
	<u>21,839,992</u>	<u>19,762,294</u>	<u>18,412,676</u>	<u>16,321,919</u>	<u>15,989,133</u>	<u>14,079,110</u>
DEDUCT:						
Common Dividends	1,494,194	1,195,355	1,195,355	1,195,355	1,195,355	1,187,830
Sundry Deductions (Net)	—	61,193	71,229	61,063	83,935	9,795
SURPLUS—END OF YEAR	<u>\$20,345,798</u>	<u>\$18,505,746</u>	<u>\$17,146,092</u>	<u>\$15,065,501</u>	<u>\$14,709,843</u>	<u>\$12,881,485</u>

W. T. GRANT COMPANY

COMPARATIVE CONSOLIDATED BALANCE SHEETS

AT END OF FISCAL YEAR (January 31 of Subsequent Calendar Year)	1935	1934	1933	1932	1931	1930
ASSETS:						
Cash	\$8,805,872	\$7,364,070	\$7,151,095	\$4,266,632	\$4,946,518	\$4,791,015
Notes and Accounts Receivable	110,739	231,507	125,879	133,715	261,126	389,320
Merchandise Inventories	10,979,229	10,331,294	8,919,159	8,282,485	8,205,405	7,187,761
Cash Surrender Value—Life Insurance	84,437	82,862	81,764	80,232	78,022	69,815
TOTAL CURRENT ASSETS	<u>19,980,277</u>	<u>18,009,733</u>	<u>16,277,897</u>	<u>12,763,064</u>	<u>13,491,071</u>	<u>12,437,911</u>
Misc. Inv., Employees Acc. Rec., etc. (Net)	19,997	30,558	76,190	107,726	88,153	94,862
Advances and Accounts with Property Owners	299,588	469,033	477,398	553,076	415,768	203,892
Land and Buildings, Depreciated	6,178,725	6,620,609	6,559,380	6,410,502	6,048,637	5,322,129
Furniture and Fixtures, Depreciated	2,947,172	3,114,836	3,234,869	3,571,669	3,182,999	2,864,940
Alterations and Improvements, Depreciated	5,428,266	5,558,115	5,782,103	6,118,536	6,100,418	5,978,168
Prepaid Rents, Taxes, Unexpired Ins., etc.	844,971	772,089	710,274	795,761	599,311	726,369
TOTAL ASSETS	<u>\$35,698,996</u>	<u>\$34,574,973</u>	<u>\$33,118,111</u>	<u>\$30,320,334</u>	<u>\$29,926,357</u>	<u>\$27,628,271</u>
LIABILITIES AND CAPITAL:						
Accounts Payable	\$932,198	\$975,564	\$554,592	\$573,065	\$488,001	\$457,374
Notes Payable, etc.	25,000	30,750	30,750	25,000	25,000	25,000
Accrued Accounts	1,240,495	974,844	1,134,271	720,922	709,879	757,430
Reserve for Federal Taxes (Est.)	605,000	459,000	573,427	259,686	434,500	462,500
TOTAL CURRENT LIABILITIES	<u>2,802,693</u>	<u>2,440,158</u>	<u>2,293,040</u>	<u>1,578,573</u>	<u>1,657,380</u>	<u>1,702,304</u>
Deferred Notes Payable, etc.	37,500	166,000	196,750	112,500	137,500	162,500
Tenants' Deposits	7,983	8,433	7,638	25,745	24,092	—
Real Estate Mortgages Payable	2,275,050	3,219,250	3,245,492	3,326,650	3,210,500	2,686,667
Reserve for Repainting Stores	140,526	145,940	139,653	121,919	97,596	105,869
Common Stock	10,089,446	10,089,446	10,089,446	10,089,446	10,089,446	10,089,446
Surplus	20,345,798	18,505,746	17,146,092	15,065,501	14,709,843	12,881,485
TOTAL LIABILITIES AND CAPITAL	<u>\$35,698,996</u>	<u>\$34,574,973</u>	<u>\$33,118,111</u>	<u>\$30,320,334</u>	<u>\$29,926,357</u>	<u>\$27,628,271</u>

GRANT STORES

ALABAMA

Anniston
Birmingham
Decatur
Gadsden
Huntsville
Mobile

ARKANSAS

Little Rock
Pine Bluff

CALIFORNIA

Berkeley
Fresno
Huntington Park
Los Angeles
Oakland
Sacramento
San Jose
Santa Barbara

CONNECTICUT

Ansonia
Bridgeport (2)
Danbury
Danielson
Derby
Greenwich
Hartford
Meriden
Middletown
Milford
Naugatuck
New Britain
New Haven
New Milford
Putnam
Rockville
Southington
South Manchester
Stamford
Thomaston
Thompsonville
Torrington
Wallingford
Waterbury
Willimantic
Winsted

DELAWARE

Dover
Milford
Wilmington

FLORIDA

Jacksonville
Miami
Orlando
Tampa
Ybor City Station

GEORGIA

Albany
Atlanta
Augusta

GEORGIA (Cont.)

Brunswick
Macon
Savannah
Valdosta

ILLINOIS

Alton
Aurora
Belleville
Chicago (4)
Decatur
East St. Louis
Elgin
Galesburg
Jacksonville
Joliet
Peoria
Quincy
Rockford
Springfield
West Frankfort

INDIANA

Evansville
Fort Wayne
Gary
Hammond
Indianapolis
Michigan City
New Albany
Newcastle
South Bend

IOWA

Clinton
Davenport
Ottumwa
Waterloo

KANSAS

Hutchinson
Pittsburg

KENTUCKY

Louisville
Paducah

LOUISIANA

Alexandria
Baton Rouge
Monroe
New Orleans
Shreveport

MAINE

Bangor
Brunswick
Calais
Fort Kent
Gardiner
Lewiston
Old Town
Portland
Sanford
Skowhegan
Van Buren

MARYLAND

Baltimore
Cambridge
Crisfield

MASSACHUSETTS

Adams
Allston
Arlington
Athol
Beverly
Boston
Brockton
Cambridge
Chelsea
Chicopee
Clinton
Codman Square
Danvers
Dorchester
East Boston
Easthampton
Everett

Fall River
Fitchburg
Framingham
Franklin
Gardner
Gloucester
Great Barrington
Haverhill
Holyoke
Hudson
Hyannis
Hyde Park
Jamaica Plain
Lawrence
Leominster
Lynn (2)
Malden
Marlboro
Mattapan
Medford
Melrose
Middleboro
Milford
Natick
Needham
New Bedford (2)
Norfolk Downs
North Adams
North Attleboro
Norwood
Palmer
Peabody
Pittsfield
Plymouth
Reading
Rockland
Roslindale
Roxbury
Salem
Somerville
South Boston
Stoneham
Taunton

MASSACHUSETTS (Cont.)

Uphams Corner Sta.
Wakefield
Waltham
Ware
Watertown
Webster
Weymouth
Winchendon
Winthrop
Woburn
Worcester

MICHIGAN

Detroit (2)
Grand Rapids
Hamtramck
Kalamazoo
Lansing
Muskegon
Saginaw
St. Joseph

MINNESOTA

Minneapolis
Rochester
St. Paul

MISSISSIPPI

Jackson

MISSOURI

Kansas City
St. Joseph
St. Louis
Springfield

NEBRASKA

Lincoln
Omaha

NEW HAMPSHIRE

Berlin
Concord
Derry
Dover
Franklin
Manchester
Nashua
Portsmouth
Rochester

NEW JERSEY

Bayonne
Bloomfield
Burlington
Camden
Collingswood
Dover
Hackensack
Hammonton
Hoboken
Jersey City (3)
Millville
Mount Holly
Newark (3)

NEW JERSEY (Cont.)

Passaic
 Paterson
 Rahway
 Riverside
 Somerville
 Trenton
 Union City
 Vineland
 West New York

NEW YORK

Albany
 Batavia
 Bath
 Bay Shore, L. I.
 Bayside, L. I.
 Beacon
 Binghamton
 Bronx (4)
 Brooklyn (2)
 Buffalo (7)
 Canandaigua
 Carthage
 Catskill
 Corning
 Corona, L. I.
 Dansville
 Elmira
 Far Rockaway, L. I.
 Flushing, L. I.
 Freeport, L. I.
 Geneva
 Glen Cove, L. I.
 Glens Falls
 Gouverneur
 Great Neck, L. I.
 Hempstead, L. I.
 Herkimer
 Hudson Falls
 Huntington, L. I.
 Ilion
 Jamaica, L. I.
 Jamestown
 Johnstown
 Kingston
 Lackawanna
 Lockport
 Lynbrook, L. I.
 Mechanicville
 Medina
 Middletown
 New York City (5)
 New Rochelle
 Niagara Falls
 Norwich
 Oneida
 Oneonta
 Oyster Bay, L. I.
 Patchogue, L. I.
 Penn Yan
 Port Chester
 Port Jervis

NEW YORK (Cont.)

Poughkeepsie
 Riverhead, L. I.
 Rochester
 Rockville Center, L. I.
 Rome
 Schenectady
 Seneca Falls
 Syracuse (2)
 Tonawanda
 Utica
 Watertown
 Warsaw
 Westfield
 Wellsville
 Woodhaven, L. I.
 Yonkers

NORTH CAROLINA

Charlotte
 Concord
 Elizabeth City
 Goldsboro
 Greensboro
 Greenville
 Hickory
 Kinston
 Raleigh

NORTH DAKOTA

Fargo

OHIO

Akron
 Barberton
 Bellaire
 Bellevue
 Cambridge
 Canton
 Circleville
 Columbus
 Conneaut
 Dayton
 Delphos
 East Liverpool
 Elyria
 Kent
 Lima
 Mansfield
 Marion
 New Philadelphia
 Newark
 Norwalk
 Portsmouth
 Steubenville
 Toledo
 Youngstown

OKLAHOMA

Muskogee
 Oklahoma City

PENNSYLVANIA

Altoona
 Bangor

PENNSYLVANIA (Cont.)

Berwick
 Blairsville
 Bloomsburg
 Bristol
 Butler
 Carlisle
 Chambersburg
 Columbia
 Conshohocken
 Corry
 Danville
 East Liberty
 Elizabethtown
 Ellwood City
 Erie
 Freeland
 Greenville
 Hazleton
 Homestead
 Honesdale
 Huntingdon
 Jeannette
 Johnstown
 Lancaster
 Lock Haven
 McKeesport
 Mahanoy City
 Middletown
 Milton
 Mount Pleasant
 Mount Union
 New Kensington
 Oil City
 Palmerton
 Philadelphia (4)
 Philipsburg
 Phoenixville
 Pittston
 Pittsburgh
 Pottstown
 Pottsville
 Reading
 Sayre
 Scranton
 Shamokin
 Shippensburg
 Sunbury
 Titusville
 Towanda
 Uniontown
 Upper Darby
 Waynesboro
 West Chester
 Williamsport
 Windber
 York

RHODE ISLAND

Newport
 Pawtucket
 Providence
 West Warwick
 Woonsocket

SOUTH CAROLINA

Charleston
 Columbia
 Florence
 Greenville

TENNESSEE

Bristol
 Chattanooga
 Memphis
 Nashville

TEXAS

Abilene
 Beaumont
 Brownsville
 Corpus Christi
 Dallas
 El Paso
 Fort Worth
 Galveston
 Houston
 San Antonio
 Waco
 Wichita Falls

UTAH

Ogden
 Salt Lake City

VERMONT

Bennington
 Burlington
 Newport
 St. Johnsbury

VIRGINIA

Charlottesville
 Clifton Forge
 Danville
 Fredericksburg
 Norfolk
 Harrisonburg
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